

SMARTSystem Management Training Series

Training Session #2 – SMARTSystem Menus, Staff Entry and Security

Purpose: To provide an overview of each SMARTSystem Main Menu, Sub-menus, Staff permissions and Security.

Keywords: The following is a list of key terms used in the SMART System that you should be familiar with and understand.

For example, to standardize information in the SMARTSystem we utilize **pre-requisites**. A **Pre-requisite** is required prior to the entering of some other data. For example, a salesperson (staff entry) is needed prior to entering customers.

Here are some other keywords to review and become familiar with:

- **Menu** – A list primary options.
- **Sub-menu** – A list of options available under a Main Menu.
- **Table** – Refers to data (pieces of information) arranged in rows and columns, as in a spreadsheet. In the SMARTSystem all information is stored in the form of tables.
- **Spreadsheet** – Is a table of values arranged in rows and columns, like an Excel spreadsheet.
- **Columns** – a column is a vertical line of characters from the top to the bottom of the screen
- **Rows** – a row is a horizontal line containing a series of fields placed next to each other.
- **Database** – An organized collection of data.
- **Data** – The quantities, characters, numbers and symbols that are entered, stored and used in the computer.
- **POS** – Point of Sale
- **SQL (Structured Query Language)** – is a program responsible for managing the SMARTSystem information in the database.
- **View** – a term used in the SMARTSystem to be able to see and select information.
- **System Control** – a specific table that stores information used to configure and save your Company information in the SMARTSystem.

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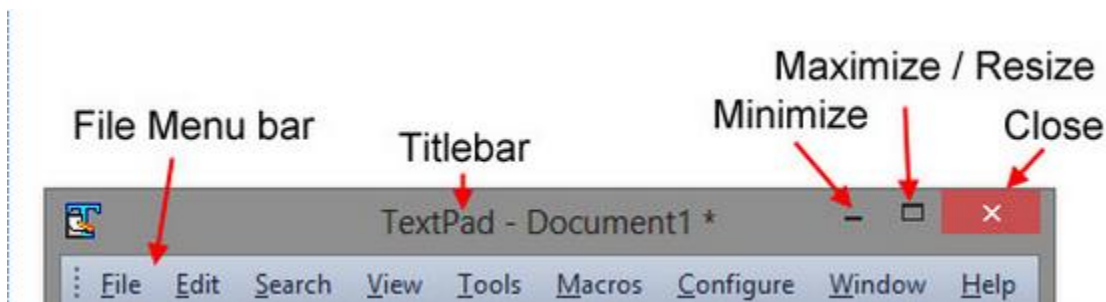
Training Session #2 – SMARTSystem Menus, Staff Entry and Security

Training Procedure for this Training Session:

- Introduction to Terminology
- Go through the menus across the top of the screen
- Select each Main Menu
- Go over the sub-menus below each Main Menu
- Proceed to the next menu
- Do Staff Entry, Permissions and set Security

Introduction to Windows Terminology:

The Microsoft Windows terminology for the window itself is illustrated below:



SMARTSystem Title Bar & Menu Bar:



The blue bar across the top of the screen is called the TITLE Bar. It provides information at the top of the window identifying the SMARTSystem program name, Version number as shown above “Version 6.7.4.7” and the name of the Workstation you are on. When your local network environment is all 64 Bit computers the “64 Bit Mode Enabled” is shown. This information is used to Support and tells us which version of the program is running and what PC it is running on.

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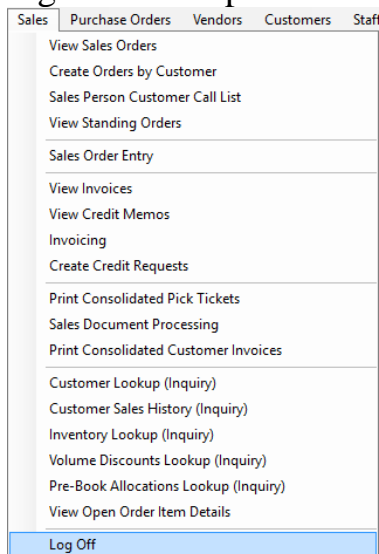
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The MENU Bar above shows the main Menu items that you can access for functions within the SMARTSystem program and these main Menu items can be restricted based on a user login established for each STAFF member.

Main Menu items include:

- File
- Sales
- Purchase Orders
- Vendors
- Customers
- Staff
- Inventory
- Shipping
- Reports
- Management
- End-of-Day
- POS
- Drivers
- Control Info
- Help

Selecting each main Menu item will display their related sub-menus. The following is an example of Sub-menus under the Main menu item SALES:

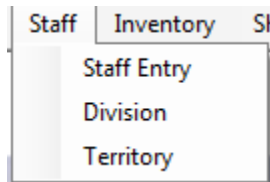


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Staff Menu:

Selecting the Staff Menu provides for the entry and maintenance of your Company staff information and access to related menu items:



Selecting “Staff Entry” provides for the creation and maintenance of user information for the SMARTSystem. The Staff Table Maintenance screen will be displayed showing 4 tabs: Name & Address, Personal Information, Advanced Security and Database Selection.

A screenshot of the 'Staff Table Maintenance' window. The window has a title bar and a menu bar. The 'Name & Address' tab is selected and highlighted with a red rectangle. The form contains several input fields: 'Staff Code' (dropdown), 'Buyer Code' (dropdown), 'First Name' (dropdown), 'Middle Initial' (dropdown), 'Last Name' (dropdown), 'Address Line 1' (text), 'Address Line 2' (text), 'City' (text), 'State/Province' (dropdown), 'Postal Code' (text), 'Division Assigned' (dropdown), 'Authorization Level' (checkboxes), 'User Name' (text), and 'Password' (text). There are also several checkboxes for user permissions on the right side. On the far right, there are five buttons: 'Add', 'Modify', 'Activate/Inactivate', 'Clear', and 'Exit'.

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Name and Address Tab:

The Name and Address Tab contains important information and will give certain permissions to your staff.

To begin, the Staff Code can be any 5-character code or employee number. Frequently, the first few characters of the person's first name are used.

If you do not want to enter the persons address information, just enter a period "." in the Address Line 1 and City fields. Address Line 2 is optional.

The Division Assigned has been pre-defined for you and it can modify by you. Additions or changes are made to this list by selecting the Division sub-menu under the Staff Menu. This information is required to show what area the person is working. It will not have impact on any SMARTSystem operations.

Division Assigned: 

Each Staff member has an Authorization Level:

Authorization Level: 0=No Access 1=Sales Person 2=User 3=Manager

There are 4 Global Authorization Levels that function as follows:

- **0=No Access** is used when someone is terminated, but their information may be referred to when accessing history information.
- **1=Sales Person** limits a sales person to only their customers and with other restrictions. This Authorization Level restricts access to customer accounts assigned to other sales staff.
- **2=User** is the normal option which automatically restricts access to the following menus:
 - STAFF and
 - CONTROL INFO and

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- Any restrictions are established using the Advanced Security Tab.
- **3=Manager** provides total access to all menus and restrictions are established using the Advanced Security Tab.

For each Staff member, you need to set a User Name and Password for them to log into the SMARTSystem. Neither entry is case sensitive,

User Name:

Password:

Additional staff permission options are:

- ☐ User is a Cashier (POS Configuration Will be Applied)
 - ☐ User is an Inventory Administrator
 - ☐ Show totals on Sales, Invoice, and PO Views
 - ☐ User is a Driver
 - ☐ User is a Surcharge Administrator
 - ☐ Include in Dashboard
 - ☐ User Cannot Cancel Sales Orders
 - ☐ User Can Cancel Invoiced Sales Orders
 - ☐ User Can Delete Credit Memos
 - ☐ Only allow printing options in Recipe Portal
- User is a Cashier (POS Configuration Will be Applied)

For a User to have the POS Main Menu, a SMARTSystem configuration on the PC used for Point of Sale (POS PC) is required. Refer to Training Session #5B for additional information and setup.

In addition, the Staff Login needs to have this checkbox set to utilize all of the POS features when this person signs onto the POS PC.

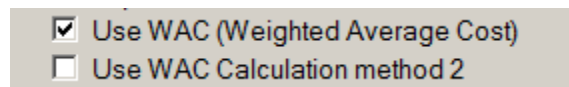
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- **User is an Inventory Administrator**

When the SMARTSystem is set for Weighted Average Cost (WAC), then this option applies.

Control Info > System Control > Options

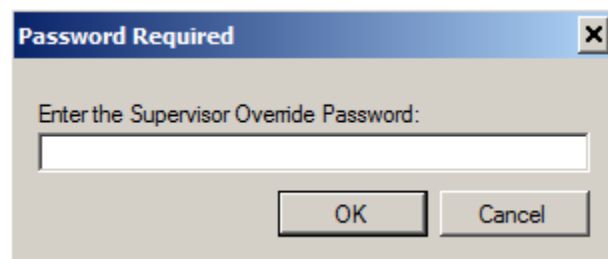


☒ Use WAC (Weighted Average Cost)
☐ Use WAC Calculation method 2

The SMARTSystem will prevent any User from changing inventory costs:

- Current Landed Cost or
- Average Landed Costs

without a password.

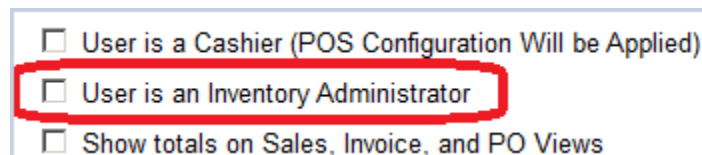


Password Required

Enter the Supervisor Override Password:

OK Cancel

When a User has this check box set they are authorized and do not have to enter a password.



☐ User is a Cashier (POS Configuration Will be Applied)
☒ User is an Inventory Administrator
☐ Show totals on Sales, Invoice, and PO Views

Here is what the screen will look like when prompted for a password:

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Inventory Table Maintenance Record Status: Effective date: 8/29/2012

VASE DOZEN ROSE VASE GLASS 8-3/4" CLEAR PK

General Info | Inventory Info | Vendor Info | Accounting Info | Customs Info | Product Picture

Category: SUPPLIES Sub-Category: GLASS Subset: CLEAR GLASS Size: Generate Product Code

Product Code: 4026 Description: VASE DOZEN ROSE VASE GLASS 8-3/4" CLEAR PK 12

Product Type: SUPPLIES Select Background Color

Purchase Unit of Measure: CASE

Purchase Item Quantity:

☐ Mixed Box / Bouquet ☐ This is a packing material ☐ Net Item (N)

Current Landed Cost: Update Selling Price Levels

Average Landed Cost:

☐ Do not calculate WAC cost for this item
(WAC = Weighted Average Cost)

Password Required

Enter the Supervisor Override Password:

Sales Price Level 1:

Sales Price Level 2:

Sales Price Level 3:

Sales Price Level 4:

Sales Price Level 5:

- Show totals on Sales, Invoice and PO Views

The Total Sales, in the lower right corner of these screens is available for all Users or only selected Users. For example on the Sales view:

Sales View - Query Executed in: 436.8008milliseconds

Dates Selected will filter the list by the Delivery Date Max Order #: Type: Status: NOT CANCELLED ☐ Today's Orders ☐ Tomorrow's Orders

Start Date: 1/30/2017 End Date: 3/ 1/2017 Customer: Rep: ALL

Order Group: <ALL> Ship Via: ALL Invoice #: (overrides everything else)

Ord#	S F X	W E B	Cmnts	S O	Type	Order Date	Rep	Cust Name	Cust City	Ship Via	Qty	Inv # / Status	Amount	PU/DEL	Del Date
------	-------------	-------------	-------	--------	------	---------------	-----	-----------	-----------	----------	-----	-------------------	--------	--------	-------------

☐ Only Selected Cust Type ☒ All Customer Types

☐ Exclude Selected Cust Type

Total Sales:

of Orders:

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In System Control, you can “Hide Totals on Sales Views” for all Users by checking this box. Access to this box using menus:

Control Info > System Control > Options

☐ Hide Totals on Sales Views

Therefore, some Users with authorization can override this “Hide” option and view the Totals.

- **User is a Driver**

The “Driver Check-in” feature is used by delivery drivers to check in their work on a daily basis after completing a route. Display this Main menu by unchecking this option:

Control Info > System Control > Sales Options > Hide/Show Options

☒ Hide Driver Menu
(Warning: Configuration Required when Driver Menu is Shown)

- **User is a Surcharge Administrator**

A password is required to change a Customer Surcharge. A User can be assigned responsibility to change customer surcharges and by checking this box in their staff record they will not be required to enter a password:

☒ User is a Surcharge Administrator

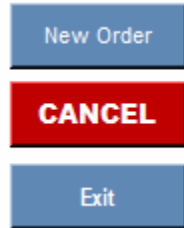
This checkbox, on the second tab “Sales Info” in the Customer table sets Surcharges by customer.

☐ Apply Surcharge

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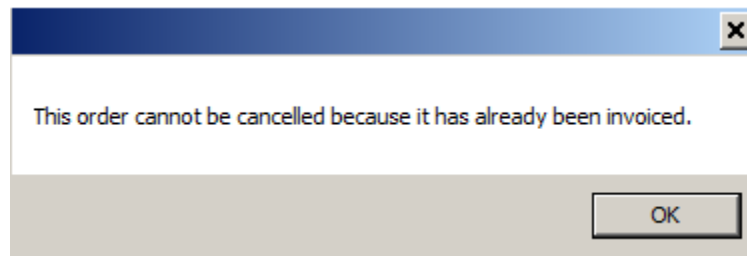
the red CANCEL button does not show on the Sales Order screen:



- **User Can Cancel Invoiced Sales Orders**

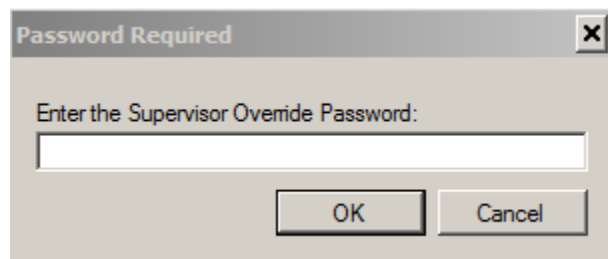
☐ User Can Cancel Invoiced Sales Orders

When this checkbox is NOT set, the following message will appear when a User attempts to cancel an invoiced sales order:



If this checkbox is set the invoiced sales order can be CANCELLED using the Supervisor Password:

☒ User Can Cancel Invoiced Sales Orders



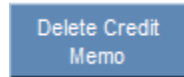
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- **User can Delete Credit Memos**

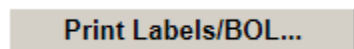
☒ User Can Delete Credit Memos

A User with this checkbox can access credit memos and a button will appear to “Delete Credit Memo” from the System. There is no audit trail with this action.



- **Only allow printing options in Recipe Portal**

This applies to our bouquet recipe portal only. The user logged in will not have the print button visible to print documents:

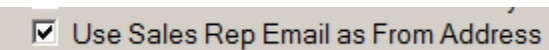


Personal Information Tab:

There are only 3 required fields on this screen:

- Nick Name – allows an alias to be printed on the customer invoice
- Initials – used on screens and reports
- E-mail Address – two specific uses:
 - A SMARTSystem option can be set to use the User’s email as the FROM address when emailing an invoice, price list, etc. This feature is set as follows:

Control Info > Options > General Options



- This is used with your integrated e-Commerce website to notify the sales rep that an order was placed on the website by their customer.

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Advanced Security Tab:

User access to the Menus and Sub-menus is defined under the Advanced Security.

The yellow highlighted line represents the main MENU items on the menu bar. When unchecked all the items under it are not available.

All menus and sub-menus can be checked by clicking Check All. Uncheck All will remove all menus and sub-menus. You must check which ones this user has access to when logged on.

Staff Table Maintenance

Staff Table Maintenance Record Status:

Selected Staff Person:

Name & Address | Personal Information | **Advanced Security** | Database Selection

Advanced Security Configuration

<< Copy From

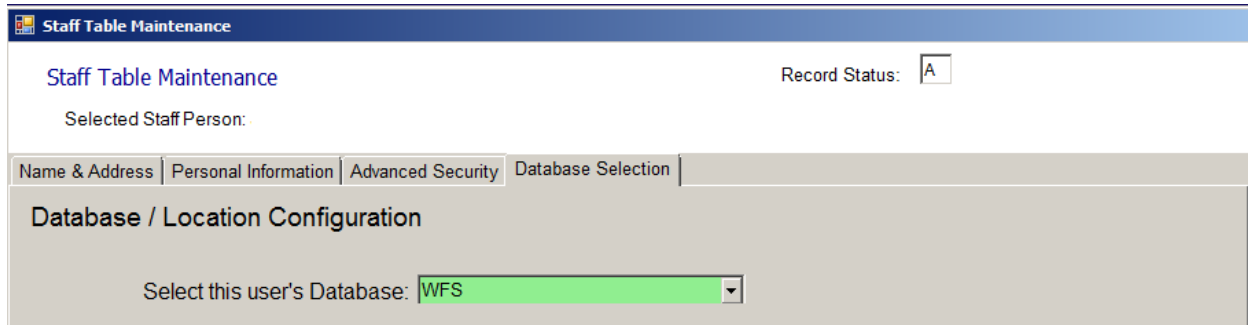
Menu Item	Menu Item Enabled
File	<input checked="" type="checkbox"/>
Import	<input checked="" type="checkbox"/>
Import Customers	<input checked="" type="checkbox"/>
Import Customer Balances	<input checked="" type="checkbox"/>
Import Vendors	<input checked="" type="checkbox"/>
Import Ship To Information	<input checked="" type="checkbox"/>
Import Inventory	<input checked="" type="checkbox"/>
Import Tax Codes	<input checked="" type="checkbox"/>
Import Shipping Orders	<input checked="" type="checkbox"/>
Backup Database	<input checked="" type="checkbox"/>
Restore Database	<input checked="" type="checkbox"/>
Change Home Data Location	<input checked="" type="checkbox"/>
Log Off	<input checked="" type="checkbox"/>
Exit	<input checked="" type="checkbox"/>
Sales	<input checked="" type="checkbox"/>
View Sales Orders	<input checked="" type="checkbox"/>
Create Orders by Customer	<input checked="" type="checkbox"/>
Sales Person Customer Call List	<input checked="" type="checkbox"/>

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Database Selection Tab:

When multiple branches exist, there may be multiple databases available. If there is more than one database available, this selection would be the default database this User is assigned to:



The screenshot shows a web application window titled "Staff Table Maintenance". Below the title bar, there is a header area with "Staff Table Maintenance" on the left and "Record Status: A" on the right. Below this is a section labeled "Selected Staff Person:". A tabbed interface follows with four tabs: "Name & Address", "Personal Information", "Advanced Security", and "Database Selection". The "Database Selection" tab is active. Below the tabs, the text "Database / Location Configuration" is displayed. At the bottom, there is a label "Select this user's Database:" followed by a dropdown menu showing "WFS".

Now, continuing to review the main Menus from left to right we have:

Master Menu Overview:

File

This Menu should be restricted to senior staff. It provides sub-menus to import data, backup the database, restore the database, log off and exit.

You do not want anyone to restore the Database unless they know where the last backup is stored and why they are doing it. See the File Menu selection below:

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Menu Item	Menu Item Enabled
File	<input checked="" type="checkbox"/>
Import	<input checked="" type="checkbox"/>
Import Customers	<input checked="" type="checkbox"/>
Import Customer Balances	<input checked="" type="checkbox"/>
Import Vendors	<input checked="" type="checkbox"/>
Import Ship To Information	<input checked="" type="checkbox"/>
Import Inventory	<input checked="" type="checkbox"/>
Import Tax Codes	<input checked="" type="checkbox"/>
Import Shipping Orders	<input checked="" type="checkbox"/>
Backup Database	<input checked="" type="checkbox"/>
Restore Database	<input checked="" type="checkbox"/>
Change Home Data Location	<input checked="" type="checkbox"/>
Log Off	<input checked="" type="checkbox"/>
Exit	<input checked="" type="checkbox"/>

Sales

The screen below represents the Sales Menu items that are available.

The Sales Menu will provide access to all sales related functions. Prior to entering a sales order there are pre-requisites required, such as, entering your sales staff, assigning staff to your customers, establishing terms, etc.

The sub-menu items at the bottom of the Sales Menu that have “(Inquiry)” are for your sales staff with limited access to your information. This “Inquiry” only program will allow a User to view information, but not change it.

In your Staff Advanced Security, you make available to each User access to the programs you want. See the Sales Menu selection below:

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Menu Item	Menu Item Enabled
Sales	<input checked="" type="checkbox"/>
View Sales Orders	<input checked="" type="checkbox"/>
Create Orders by Customer	<input checked="" type="checkbox"/>
Sales Person Customer Call List	<input checked="" type="checkbox"/>
View Standing Orders	<input checked="" type="checkbox"/>
Inventory At a Glance	<input checked="" type="checkbox"/>
Shipping Order Entry	<input checked="" type="checkbox"/>
Sales Order Entry	<input checked="" type="checkbox"/>
View Invoices	<input checked="" type="checkbox"/>
View Credit Memos	<input checked="" type="checkbox"/>
Invoicing	<input checked="" type="checkbox"/>
Create Credit Requests	<input checked="" type="checkbox"/>
Print Consolidated Pick Tickets	<input checked="" type="checkbox"/>
Sales Document Processing	<input checked="" type="checkbox"/>
Print Consolidated Customer Invoices	<input checked="" type="checkbox"/>
Sales Document Processing for SMARTtruck TM	<input checked="" type="checkbox"/>
Customer Lookup (Inquiry)	<input checked="" type="checkbox"/>
Customer Sales History (Inquiry)	<input checked="" type="checkbox"/>
Inventory Lookup (Inquiry)	<input checked="" type="checkbox"/>
Volume Discounts Lookup (Inquiry)	<input checked="" type="checkbox"/>
Pre-Book Allocations Lookup (Inquiry)	<input checked="" type="checkbox"/>
View Open Order Item Details	<input checked="" type="checkbox"/>
Log Off	<input checked="" type="checkbox"/>

Purchase Orders

The screen below represents the Purchase Order Menu items that are available.

The Purchase Order Menu will provide access to all buying related functions. Prior to entering a purchase order there are pre-requisites required, such as, establishing vendors, vendor farm codes for selective selling, buyers, ship via, etc.

In your Staff Advanced Security, you make available to each User access to the programs you want. See the Purchase Order Menu selection below:

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Menu Item	Menu Item Enabled
Purchase Orders	<input checked="" type="checkbox"/>
View Purchase Orders	<input checked="" type="checkbox"/>
View Standing Purchase Orders	<input checked="" type="checkbox"/>
PO Entry and Receiving	<input checked="" type="checkbox"/>
PO Types	<input checked="" type="checkbox"/>
View Incoming Availability	<input checked="" type="checkbox"/>
Unallocated Pre-Book Item List	<input checked="" type="checkbox"/>
Purchase Order Document Processing	<input checked="" type="checkbox"/>
Print Receiving Labels	<input checked="" type="checkbox"/>
Warehouse Receiving	<input checked="" type="checkbox"/>
Tags	<input checked="" type="checkbox"/>
Groups	<input checked="" type="checkbox"/>
Verify PO Report	<input checked="" type="checkbox"/>
Vendors	<input checked="" type="checkbox"/>
Buyers	<input checked="" type="checkbox"/>
Ship Via	<input checked="" type="checkbox"/>
Drop Ship/Ship To	<input checked="" type="checkbox"/>
Process Cargo Agent Inventory Receiving Data	<input checked="" type="checkbox"/>

Vendors

There are certain pre-requisites that are required for vendor information to function smoothly. These pre-requisites include: vendor type, terms, ship via, state and country tables.

In your Staff Advanced Security, you make available to each User access to the programs you want. See the Vendor Menu selection below:

Menu Item	Menu Item Enabled
Vendors	<input checked="" type="checkbox"/>
Vendor View	<input checked="" type="checkbox"/>
Vendor Entry	<input checked="" type="checkbox"/>
Vendor Type	<input checked="" type="checkbox"/>
Vendor Terms	<input checked="" type="checkbox"/>
Farm Entry	<input checked="" type="checkbox"/>
Ship Via	<input checked="" type="checkbox"/>
1099 Type	<input checked="" type="checkbox"/>
Synchronize Vendors	<input checked="" type="checkbox"/>

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Customers

There are certain pre-requisites that are required for customer information to function smoothly. These pre-requisites include: salesperson, customer type, terms and ship via.

In your Staff Advanced Security, you make available to each User access to the programs you want. See the Customer Menu selection below:

Menu Item	Menu Item Enabled
Customers	<input checked="" type="checkbox"/>
Customer View	<input checked="" type="checkbox"/>
Customer Entry	<input checked="" type="checkbox"/>
Synchronize Customers	<input checked="" type="checkbox"/>
Customer Types	<input checked="" type="checkbox"/>
Customer Terms	<input checked="" type="checkbox"/>
Ship Via	<input checked="" type="checkbox"/>
Drop Ship/Ship To	<input checked="" type="checkbox"/>
Contact's Job Title	<input checked="" type="checkbox"/>
Customer Groups	<input checked="" type="checkbox"/>
Carrier Locations	<input checked="" type="checkbox"/>

Staff

The Staff Menu was already reviewed above.

Menu Item	Menu Item Enabled
Staff	<input checked="" type="checkbox"/>
Staff Entry	<input checked="" type="checkbox"/>
Division	<input checked="" type="checkbox"/>
Territory	<input checked="" type="checkbox"/>

Inventory

There are certain pre-requisites that are required for inventory information to function smoothly. These pre-requisites include: product type, product category, product item, product size, product color, unit of measure, etc.

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The items on this menu below “Hold List Processing” apply to a SMARTSystem configuration for bucket truck operations.

In your Staff Advanced Security, you make available to each User access to the programs you want. See the Inventory Menu selection below:

Menu Item	Menu Item Enabled
Inventory	<input checked="" type="checkbox"/>
Inventory Receiving	<input checked="" type="checkbox"/>
Inventory View	<input checked="" type="checkbox"/>
Inventory In-House View	<input checked="" type="checkbox"/>
Inventory Entry	<input checked="" type="checkbox"/>
Percent of Inventory Report	<input checked="" type="checkbox"/>
View Inventory Pictures	<input checked="" type="checkbox"/>
Inventory Count / Adjustments	<input checked="" type="checkbox"/>
Inventory Reconciliation	<input checked="" type="checkbox"/>
View Open Order Details	<input checked="" type="checkbox"/>
Internal Inventory Transfer	<input checked="" type="checkbox"/>
Inventory Transfer Request	<input checked="" type="checkbox"/>
Synchronize Inventory	<input checked="" type="checkbox"/>
Price Label Maker	<input checked="" type="checkbox"/>
Retail Price Label Maker	<input checked="" type="checkbox"/>
View Incoming Availability	<input checked="" type="checkbox"/>
Wet-Dry Scanning	<input checked="" type="checkbox"/>
Product Filter Maintenance	<input checked="" type="checkbox"/>
Product Type	<input checked="" type="checkbox"/>
Product Category Filter	<input checked="" type="checkbox"/>
Product Sub-Category Filter	<input checked="" type="checkbox"/>
Product Size Filter	<input checked="" type="checkbox"/>
Product Color Filter	<input checked="" type="checkbox"/>
Unit of Measure View	<input checked="" type="checkbox"/>
Unit of Measure	<input checked="" type="checkbox"/>
Item Classification	<input checked="" type="checkbox"/>
Item Location	<input checked="" type="checkbox"/>
Physical Inventory	<input checked="" type="checkbox"/>
Buyer	<input checked="" type="checkbox"/>
Vendor	<input checked="" type="checkbox"/>
Hold List Processing	<input checked="" type="checkbox"/>
Hold List for Sales and Pre-Sales	<input checked="" type="checkbox"/>
Reconcile Products On Hold	<input checked="" type="checkbox"/>
Route Pick List	<input checked="" type="checkbox"/>
Hold List Details	<input checked="" type="checkbox"/>
Smithers Pack Maintenance	<input checked="" type="checkbox"/>

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Shipping

The Shipping function provides solutions for warehouse operations to maintain better control.

In your Staff Advanced Security, you make available to each User access to the programs you want. See the Shipping Menu selection below:

Menu Item	Menu Item Enabled
Shipping	<input checked="" type="checkbox"/>
Warehouse Order Management	<input checked="" type="checkbox"/>
Carrier Manifest	<input checked="" type="checkbox"/>
Ship Via	<input checked="" type="checkbox"/>
Unit of Measure	<input checked="" type="checkbox"/>
Internal Transfer - Shipping	<input checked="" type="checkbox"/>
Internal Transfer - Receiving	<input checked="" type="checkbox"/>
Hand Helds	<input checked="" type="checkbox"/>
Hand Held Data Manager	<input checked="" type="checkbox"/>
Hand Held Returning Data	<input checked="" type="checkbox"/>
Print Payment Summary	<input checked="" type="checkbox"/>
Print Transaction Logs	<input checked="" type="checkbox"/>
View Pre-Book Allocations	<input checked="" type="checkbox"/>
Tags and Groups	<input checked="" type="checkbox"/>
Warehouse Inventory and Labeling	<input checked="" type="checkbox"/>
Send Armellini EDI Data	<input checked="" type="checkbox"/>
Route Report	<input checked="" type="checkbox"/>
Route Report for Packing	<input checked="" type="checkbox"/>
Cargo Agent Order Processing	<input checked="" type="checkbox"/>
Pull Sheet	<input checked="" type="checkbox"/>
Pull Sheet Recap	<input checked="" type="checkbox"/>
Load List	<input checked="" type="checkbox"/>
Load List Recap	<input checked="" type="checkbox"/>
Fuel Surcharges Maintenance	<input checked="" type="checkbox"/>
Freight Cost Maintenance	<input checked="" type="checkbox"/>
Route Bill of Lading	<input checked="" type="checkbox"/>
Box Reports	<input checked="" type="checkbox"/>
GTIN	<input checked="" type="checkbox"/>

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Reports

There are seven areas of reporting which consist of additional sub-menus:

- Sales Reports
- Purchasing Reports
- Inventory Reports
- Grower Reports
- Management Reports
- Labels
- SMART Mobile Suite

In your Staff Advanced Security, you make available to each User access to the programs you want. See the Reports Menu selection below:

Menu Item	Menu Item Enabled
Reports	<input checked="" type="checkbox"/>
Sales Reports	<input checked="" type="checkbox"/>
Invoice Register by Delivery Date	<input checked="" type="checkbox"/>
Invoice Register By Route	<input checked="" type="checkbox"/>
Sales Person Performance	<input checked="" type="checkbox"/>
Sales By Customer Sales Person	<input checked="" type="checkbox"/>
Sales by Sales Person Category	<input checked="" type="checkbox"/>
Salesperson Sales by Category	<input checked="" type="checkbox"/>
Credits By Customer Sales Person	<input checked="" type="checkbox"/>
Credit Returns Summary By Product	<input checked="" type="checkbox"/>
Sales Person Customer Call List	<input checked="" type="checkbox"/>
Price List	<input checked="" type="checkbox"/>
Detail Price List	<input checked="" type="checkbox"/>
Sales Summary by Customer	<input checked="" type="checkbox"/>
Today's Sales Orders	<input checked="" type="checkbox"/>
Customer Sales History	<input checked="" type="checkbox"/>
Sales History Comparison Report	<input checked="" type="checkbox"/>
Customer / Product Variance Report	<input checked="" type="checkbox"/>
Sales by Product	<input checked="" type="checkbox"/>

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Sales by Product	<input checked="" type="checkbox"/>
Sales by Purchase Order	<input checked="" type="checkbox"/>
Delivered Invoices by Sold To Zip Code	<input checked="" type="checkbox"/>
Future Sales	<input checked="" type="checkbox"/>
Product Sales By Customer / Date	<input checked="" type="checkbox"/>
Product Sales By Date	<input checked="" type="checkbox"/>
Product Sales With Total Units Received	<input checked="" type="checkbox"/>
View Open Order Item Details	<input checked="" type="checkbox"/>
Open Orders Report	<input checked="" type="checkbox"/>
Standing Order Changes Report	<input checked="" type="checkbox"/>
Key Performance Indicators	<input checked="" type="checkbox"/>
Purchasing Reports	<input checked="" type="checkbox"/>
Today's Margin By Item Report	<input checked="" type="checkbox"/>
Margin By Item Report By Date	<input checked="" type="checkbox"/>
Purchase Order Summary	<input checked="" type="checkbox"/>
Purchase Order by Date Summary	<input checked="" type="checkbox"/>
Future Requirements Report	<input checked="" type="checkbox"/>
Future Inventory Requirements Report	<input checked="" type="checkbox"/>
Inventory Buyers' Report	<input checked="" type="checkbox"/>

Menu Item	Menu Item Enabled
Projected Inventory Status	<input checked="" type="checkbox"/>
Sales History Buyers Report	<input checked="" type="checkbox"/>
Projected Margins Report	<input checked="" type="checkbox"/>
Receiving History Report	<input checked="" type="checkbox"/>
Purchase Order Item Summary Report	<input checked="" type="checkbox"/>
Buyer's Purchasing Report	<input checked="" type="checkbox"/>
Buyer's Standing Orders Report	<input checked="" type="checkbox"/>
Inventory Reports	<input checked="" type="checkbox"/>
Inventory Count / Adjustments	<input checked="" type="checkbox"/>
Inventory Cost Value Report	<input checked="" type="checkbox"/>
Inventory Valuation	<input checked="" type="checkbox"/>
Inventory Variance Report	<input checked="" type="checkbox"/>
Inventory Adjustments	<input checked="" type="checkbox"/>
Stock Status Report	<input checked="" type="checkbox"/>
Inventory Gross Profit Report	<input checked="" type="checkbox"/>
Pricing Margin by Item Report	<input checked="" type="checkbox"/>
Canadian Inventory Valuation	<input checked="" type="checkbox"/>
Product Committed Status Report	<input checked="" type="checkbox"/>
Future Inventory Status	<input checked="" type="checkbox"/>

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Menu Item	Menu Item Enabled
Future Inventory Status Comparison	<input checked="" type="checkbox"/>
Percent of Inventory Report	<input checked="" type="checkbox"/>
Product Aging Report	<input checked="" type="checkbox"/>
Shipping Reports	<input checked="" type="checkbox"/>
Freight Report	<input checked="" type="checkbox"/>
Freight/Drayage Report	<input checked="" type="checkbox"/>
FOB Report (Freight on Board)	<input checked="" type="checkbox"/>
FOB by Product Report	<input checked="" type="checkbox"/>
Route Report for Packing	<input checked="" type="checkbox"/>
Route Report	<input checked="" type="checkbox"/>
Box Reports	<input checked="" type="checkbox"/>
Grower Reports	<input checked="" type="checkbox"/>
Grower Production Estimates	<input checked="" type="checkbox"/>
Management Reports	<input checked="" type="checkbox"/>
Customer Associations	<input checked="" type="checkbox"/>
Customer Group Associations	<input checked="" type="checkbox"/>
Compare QB Item List to Inventory Valuation	<input checked="" type="checkbox"/>
Sales Tax by State	<input checked="" type="checkbox"/>
Alternate Sales Rep Report	<input checked="" type="checkbox"/>

Menu Item	Menu Item Enabled
Labels	<input checked="" type="checkbox"/>
Price Label Maker	<input checked="" type="checkbox"/>
Retail Price Label Maker	<input checked="" type="checkbox"/>
Free Form Labels	<input checked="" type="checkbox"/>
Bar Code Labels	<input checked="" type="checkbox"/>
DPC Barcode Labels	<input checked="" type="checkbox"/>
Product Box Labels	<input checked="" type="checkbox"/>
Safeway Labels	<input checked="" type="checkbox"/>
Print Shelf Tags	<input checked="" type="checkbox"/>
Print Receiving Labels	<input checked="" type="checkbox"/>
Custom Delivery Label	<input checked="" type="checkbox"/>
Print Shelf Barcode Labels	<input checked="" type="checkbox"/>
Batch Price Label Printing	<input checked="" type="checkbox"/>
Price Label Maker w/Volume Discounts	<input checked="" type="checkbox"/>
Custom Label Designer	<input checked="" type="checkbox"/>
SMART Mobile Suite	<input checked="" type="checkbox"/>
SMART Order Reconciliation	<input checked="" type="checkbox"/>

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Training Session #2 – SMARTSystem Menus, Staff Entry and Security

Management

This function provides menu items that are normally managed by supervisory staff.

In your Staff Advanced Security, you make available to each User access to the programs you want. See the Management Menu selection below:

Menu Item	Menu Item Enabled
Management	<input checked="" type="checkbox"/>
Inventory Management	<input checked="" type="checkbox"/>
Sales Price Maintenance	<input checked="" type="checkbox"/>
Alternate Shippers	<input checked="" type="checkbox"/>
Country/Region Box Rates	<input checked="" type="checkbox"/>
Country/Region Table Maintenance	<input checked="" type="checkbox"/>
Country/Region Purchase Cost %	<input checked="" type="checkbox"/>
Supervisor Override	<input checked="" type="checkbox"/>
Update Currency Conversion Rates (Canadian Mode Only)	<input checked="" type="checkbox"/>
Transfer Prices	<input checked="" type="checkbox"/>
Volume Discounts	<input checked="" type="checkbox"/>
Web Discounts (Promo Codes)	<input checked="" type="checkbox"/>
Discount Price Code Maintenance	<input checked="" type="checkbox"/>
Sales Order Group Maintenance	<input checked="" type="checkbox"/>
Assign Inventory GL Accounts	<input checked="" type="checkbox"/>
Assign Units Of Measure to Inventory	<input checked="" type="checkbox"/>
Assign Item Classifications to Inventory	<input checked="" type="checkbox"/>
Assign Categories to Inventory	<input checked="" type="checkbox"/>
Assign Sub-Categories to Inventory	<input checked="" type="checkbox"/>

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Menu Item	Menu Item Enabled
Assign Primary Vendors to Inventory	<input checked="" type="checkbox"/>
Assign Vendor GL Expense Account	<input checked="" type="checkbox"/>
Assign Product Types to Inventory	<input checked="" type="checkbox"/>
Set No WAC Flag for Inventory	<input checked="" type="checkbox"/>
Payment by Payment Type Report	<input checked="" type="checkbox"/>
User Defined Searches	<input checked="" type="checkbox"/>
Classification / Item List Maintenance	<input checked="" type="checkbox"/>
Product Transfer Logs	<input checked="" type="checkbox"/>
Product Transfer Discrepancies	<input checked="" type="checkbox"/>
Reflag Invoices for Export to Accounting	<input checked="" type="checkbox"/>
Turn OFF / ON Contract Pricing	<input checked="" type="checkbox"/>
Web Inventory Management	<input checked="" type="checkbox"/>
Website Holidays	<input checked="" type="checkbox"/>
User Defined Queries	<input checked="" type="checkbox"/>
Change Home Data Location	<input checked="" type="checkbox"/>
Replace Customer Salesperson	<input checked="" type="checkbox"/>
Replace Customer Ship Via	<input checked="" type="checkbox"/>
Other Cash Report	<input checked="" type="checkbox"/>

End-of-Day

The End-of-Day process will export information from your SMARTSystem to your accounting system which includes:

- New Customers or changes to customer information
- New Vendors or changes to vendor information
- New Inventory Items or changes to Inventory information
- Inventory Adjustments
- Received Purchase Orders
- Invoiced Sales Orders
- Sales Credit Memos

In your Staff Advanced Security, you make available to each User access to the programs you want. See the End-of-Day Menu selection below:

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Menu Item	Menu Item Enabled
End-of-Day	<input checked="" type="checkbox"/>
Invoice Print Verification	<input checked="" type="checkbox"/>
Export Data to Accounting	<input checked="" type="checkbox"/>
Ecuador IRS Document Processing	<input checked="" type="checkbox"/>
Auto Hold for Pre Book Orders	<input checked="" type="checkbox"/>
Branch / Driver Check-In	<input checked="" type="checkbox"/>
End of Day Internal Invoice Printing	<input checked="" type="checkbox"/>

Driver

Driver is for orders that are done via truck and can be used for mobile delivery.

Menu Item	Menu Item Enabled
Driver	<input checked="" type="checkbox"/>
Driver Book Assignment	<input checked="" type="checkbox"/>
Driver Book Inquiry	<input checked="" type="checkbox"/>
Driver Open Book Lookup	<input checked="" type="checkbox"/>
Driver Invoice Processing	<input checked="" type="checkbox"/>
Driver Check-in Entry	<input checked="" type="checkbox"/>
Driver Check-in Summary	<input checked="" type="checkbox"/>
Drive Check-in Reconciliation	<input checked="" type="checkbox"/>
Invoice Summary Register Report	<input checked="" type="checkbox"/>
Invoice Payment Register By Route Report	<input checked="" type="checkbox"/>

POS

Point-of-Sale (POS) processing is optional and POS workstations require SMARTSystem configuration to operate in POS mode.

This POS program will provide for:

- A cash drawer
- Thermal receipt printer
- Bar Code Scanning of product
- Signature Pad that will capture and store the signature electronically
- Credit Card processing for payments

In your Staff Advanced Security, you make available to each User access to the programs you want. See the POS Menu selection below:

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Menu Item	Menu Item Enabled
POS	<input checked="" type="checkbox"/>
View Sales Orders	<input checked="" type="checkbox"/>
Create Orders by Customer	<input checked="" type="checkbox"/>
POS Sales Order	<input checked="" type="checkbox"/>
View Invoices	<input checked="" type="checkbox"/>
View Credit Memos	<input checked="" type="checkbox"/>
POS Reports	<input checked="" type="checkbox"/>
Payments/Refunds By Date	<input checked="" type="checkbox"/>
Selective Payment/Refunds Summary	<input checked="" type="checkbox"/>
Payments by Payment Type	<input checked="" type="checkbox"/>
Invoice Payment Register	<input checked="" type="checkbox"/>
Invoice Payment Register by Route	<input checked="" type="checkbox"/>
POS Label Maker	<input checked="" type="checkbox"/>
Transaction Log View	<input checked="" type="checkbox"/>
Log Off	<input checked="" type="checkbox"/>

Control Info

Control information should be restricted to only senior management staff. In addition, training for the System Control sub-menu option is required.

In your Staff Advanced Security, you make available to each User access to the programs you want. See the Control Info Menu selection below:

Menu Item	Menu Item Enabled
Control Info	<input checked="" type="checkbox"/>
System Control	<input checked="" type="checkbox"/>
G/L Accounts	<input checked="" type="checkbox"/>
States / Provinces	<input checked="" type="checkbox"/>
Tax Code Maintenance	<input checked="" type="checkbox"/>

HELP

The Help Menu will provide documentation and operational tools to help you manage your PC better.

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In your Staff Advanced Security, you make available to each User access to the programs you want. See the HELP Menu selection below:

Help	<input checked="" type="checkbox"/>
About	<input checked="" type="checkbox"/>
Help Topics	<input checked="" type="checkbox"/>
Arrange Windows	<input checked="" type="checkbox"/>
Cascade Windows	<input checked="" type="checkbox"/>
Tile Windows	<input checked="" type="checkbox"/>
CPU Monitor	<input checked="" type="checkbox"/>

The HELP Documentation can be accessed directly in the SMARTSystem by selecting the HELP menu or pressing the F1 key on any program screen.

Questions and Answers

If you have any questions or need support, please contact us at Support@Floralcomputer.com or call 727-483-5306 for assistance.

Practice Drills

The purpose of a Practice Drill is to get you more familiar with the SMARTSystem and comfortable using it.

1. Login into SMARTSystem
2. Go to the STAFF Menu and select Staff Entry
 - a. Select your Staff information and change your password
 - b. Click “Modify” and Exit the program
 - c. Exit the SMARTSystem using the red “X”

SMARTSystem Management Training Series

Training Session #2 – SMARTSystem Menus, Staff Entry and Security

How to Add Staff

1. In the file menu bar select the word “Staff” from the list.
2. In the drop down list under *Staff* choose “Staff Entry.”



3. A pop up window entitled “Staff Table Maintenance” will open to the tab called “Name & Address.”

A screenshot of the 'Staff Table Maintenance' window. The title bar reads 'Staff Table Maintenance'. The window has a tabbed interface with 'Name & Address' selected. Other tabs are 'Personal Information', 'Advanced Security', and 'Database Selection'. The 'Name & Address' tab contains the following fields: 'Staff Code' (dropdown), 'Buyer Code' (dropdown), 'First Name' (dropdown), 'Middle Initial' (dropdown), 'Last Name' (dropdown), 'Address Line 1' (text), 'Address Line 2' (text), 'City' (text), 'State/Province' (dropdown), 'Postal Code' (text), 'Division Assigned' (dropdown), 'Authorization Level' (radio buttons: 0=No Access, 1=Sales Person, 2=User, 3=Manager), 'User Name' (text), and 'Password' (text). There are also several checkboxes for user permissions: 'User is a Cashier (POS Configuration Will be Applied)', 'User is an Inventory Administrator', 'Show totals on Sales, Invoice, and PO Views', 'User is a Driver', 'User is a Surcharge Administrator', 'Include in Dashboard', 'User Cannot Cancel Sales Orders', 'User Can Cancel Invoiced Sales Orders', and 'User Can Delete Credit Memos'. On the right side of the window, there are buttons for 'Add', 'Modify', 'Activate/Inactivate', 'Clear', and 'Exit'.

4. Type the information for your new Staff entry.

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Training Session #2 – SMARTSystem Menus, Staff Entry and Security

Staff Code must be entered before you can save your entry and move on to another staff entry. The Staff Code is any 1 through 5 letters, numbers or a combination of letters and numbers that you make up that help you to refer to your new Staff entry.

5. Required fields are Address, City, State, Division Assigned, Authorization Level.
6. Create a unique User Name and Password for the new staff entry.
7. In the lower right hand section of the Name & Address box is a list of optional items that may be checked to further designate your staff user.

- ☐ User is a Cashier (POS Configuration Will be Applied)
- ☐ User is an Inventory Administrator
- ☐ Show totals on Sales, Invoice, and PO Views
- ☐ User is a Driver
- ☐ User is a Surcharge Administrator
- ☐ Include in Dashboard
- ☐ User Cannot Cancel Sales Orders
- ☐ User Can Cancel Invoiced Sales Orders
- ☐ User Can Delete Credit Memos

Check any of the boxes if needed.

8. Click the Add button. The “Personal Information” tab opens and the “Nick Name” field needs to be entered. It is highly recommended to add the email address of the staff entry.

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Training Session #2 – SMARTSystem Menus, Staff Entry and Security

Staff Table Maintenance Record Status:

Selected Staff Person: Test Sample

Name & Address Personal Information Advanced Security Database Selection

Nick Name:

Initials:

Social Security Number:

Territory:

Commission Rate: %

Primary Phone Number:

Cell Phone Number:

E-mail Address:

Hired Date:

Terminated Date:

Add Modify Inactivate Clear Exit

*Please note that the Advanced Security Tab will already be populated with checked items for the default Authorization Level that you have chosen for the staff individual. Changes can be made to the authorizations of an individual staff member at any time by the staff administrator.

Staff Table Maintenance Record Status:

Selected Staff Person: Test Sample

Name & Address Personal Information Advanced Security Database Selection

Advanced Security Configuration Check All Uncheck All Print Advanced Security

<< Copy From

Menu Item	Menu Item Enabled
File	<input checked="" type="checkbox"/>
Import	<input checked="" type="checkbox"/>
Import Customers	<input checked="" type="checkbox"/>
Import Customer Balances	<input checked="" type="checkbox"/>
Import Vendors	<input checked="" type="checkbox"/>
Import Ship To Information	<input checked="" type="checkbox"/>
Import Inventory	<input checked="" type="checkbox"/>
Import Tax Codes	<input checked="" type="checkbox"/>
Import Shipping Orders	<input checked="" type="checkbox"/>
Backup Database	<input checked="" type="checkbox"/>
Restore Database	<input checked="" type="checkbox"/>
Change Home Data Location	<input checked="" type="checkbox"/>
Log Off	<input checked="" type="checkbox"/>
Exit	<input checked="" type="checkbox"/>
Sales	<input checked="" type="checkbox"/>
View Sales Orders	<input checked="" type="checkbox"/>
Create Orders by Customer	<input checked="" type="checkbox"/>
Sales Person Customer Call List	<input checked="" type="checkbox"/>
View Standing Orders	<input checked="" type="checkbox"/>

Add Modify Inactivate Clear Exit

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9. Click the Add button and your new staff entry is added.



Practice Drill Part 2 Check your work.

3. Login into the SMARTSystem with your User Name and new password
4. For the person responsible for entering and maintaining Staff, enter a new STAFF record or make one up. If you make up a name inactivate it.